

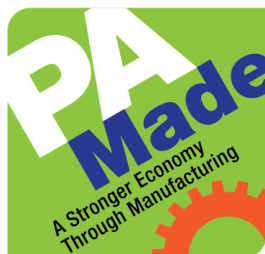


# IMPACT

As independently reported by IRC clients.

INCREASED RETAINED SALES	2009-2010	\$566,000,000
	Last 6 Years	\$5,215,681,344
COST SAVINGS	2009-2010	\$106,000,000
	Last 6 Years	\$612,327,980
INVESTMENTS MADE	2009-2010	\$118,000,000
	Last 6 Years	\$846,951,619
JOBS CREATED & RETAINED	2009-2010	5,551
	Last 6 Years	38,771

There are seven private, non-profit **IRCs** located strategically throughout the Commonwealth that serve as trusted advisors to small and medium sized manufacturers in every corner of the state. The **IRCs** assist clients to strategically plan and implement business growth opportunities and improve their competitive position in the market so they can be profitable, provide economic impact and create jobs to Pennsylvania communities. The PA **IRCs** are supported by the PA Department of Community & Economic Development and affiliates of the **National Institute of Standards and Technology's Manufacturing Extension Partnership (MEP)**, America's #1 resource for helping U.S. manufacturers use innovation to grow their profitability and compete in the global marketplace.



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